Konverge Case Study



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The Challenge

A distribution company must comply with a new federal regulation requiring tax stamps to be affixed to every tobacco product sold. These stamps, which carry monetary value and are limited in number, demand rigorous control, auditability, and reporting.

The organization required a centralized application to:

- Track and reconcile stamp usage by product and manufacturing plant
- Log vendor shipments and incoming stamp inventory
- Store forecasts and production data across fiscal years
- Manage products, invoices, and data reconciliation for imported goods

Our Solution

Konverge designed and developed a web-based application for managing stamp inventory and compliance reporting. Built on Microsoft technologies, the system was optimized for Internet Explorer and Firefox, and no user authentication was required to streamline internal access.

Features included:

- Stamp management dashboards for each facility
- Data entry interfaces for forecasts, shipments, and received stamps
- Invoice and reconciliation modules
- Searchable records with lookup tools
- Simplified user interface for rapid adoption integrations

Key Features

- Multi-plant breakdown of stamp inventory and usage
- Forecast storage by year and product
- Shipment tracking by vendor
- Invoice logging and import reconciliation
- Lightweight, browser-based deployment for ease of use

Business Outcomes

- Enabled compliance with newly imposed government regulations
- Centralized all stamp-related records and reconciliations in one system
- Reduced manual tracking errors and administrative overhead
- Provided a scalable model for future regulatory tracking initiatives



Why it Matters

When regulations change, operations must pivot quickly.

This case shows how a purpose-built inventory and compliance platform can enable swift, confident adaptation while maintaining operational continuity.

"We help businesses navigate regulatory shifts by quickly giving them the right tools. In this case, accuracy and visibility were non-negotiable, and that's what we delivered."

— Sonia Couto, Managing Director, Konverge Digital Solutions

