# Konverge Case Study



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## The Challenge

A multinational manufacturer needed to deploy a proprietary product configuration tool, essential for quoting and specifying their valves and control systems, across its production environment.

The tool had been developed but required expert support to:

- Configure and deploy the application on production servers
- Ensure secure access, permissions, and environment compatibility
- Provide reliable post-deployment documentation and support

#### Our Solution

Konverge facilitated the deployment of the Configurator application through a well-defined, time-boxed engagement:

- Environment coordination: Worked closely with IT to confirm server readiness and establish required access controls
- Full deployment support: Installed the application on the production infrastructure with testing to ensure system stability
- Documentation: Delivered clear deployment documentation for internal support teams



- Successful installation of the Configurator on production systems
- Configuration of permissions and secure access setup
- Validation and stability testing in the live environment
- Delivery of user-facing deployment documentation



- Accelerated deployment of a critical quoting tool for internal and partner use
- Improved cross-department coordination between software vendors and internal IT
- Ensured long-term maintainability with clear documentation



## Why it Matters

Manufacturers rely on highly specialized tools to maintain sales velocity and technical accuracy.

This engagement illustrates how even short-term software projects benefit from strategic execution.

"Every deployment, no matter how small, impacts user trust and business flow. We approached this with the same level of care we give to multi-month builds."

— Sonia Couto, Managing Director, Konverge Digital Solutions



